

2 April 2012

Dear Sir/Madam

April 2012
**AN INVITATION TO ATTEND AIRWAYS' PRICING FRAMEWORK
REVIEW ROADSHOW**

You may be aware that Airways has now finalised its Service Framework and is embarking on the final stage of its review and development of a long-term Pricing Framework for delivery of its Air Navigation Services into New Zealand. The Proposed Pricing Framework will be released for public consultation 4 May 2012. Submissions will close on 4 June 2012.

We will be supporting the consultation process with a series of public Roadshows and would like to invite you to attend. This is your opportunity for dialogue and to clarify any questions on the Proposed Pricing Framework.

The following dates/venues have been booked for these national Roadshows. We are keen to get an idea of numbers so we can plan accordingly. Therefore, we would appreciate it if you could please let us know which Roadshow you would like to attend, and how many people you will be bringing, by emailing sharon.stephenson@airways.co.nz

Please note: if interest is high, we will also look at staging additional regional Roadshows.

- **CHRISTCHURCH - Wednesday 9 May, 10.00am-12noon**
The Terrace Room, Russley Golf Course, 428 Memorial Ave, Christchurch
- **AUCKLAND – Friday 11 May, 1.00-3.00pm**
Tauwaka Room, Novotel Auckland Airport, Ray Emery Drive, Auckland
- **WELLINGTON – Tuesday 15 May, 10.30am-12.30pm**
Eagle Room, Miramar Links Conference and Function Centre, 1 Stewart Duff Drive, Strathmore Park, Wellington.

For further information about the Service and Pricing Framework Review project, visit our website https://www.airways.co.nz/airways_Services/Process_Breakdown.asp or email us at pricingfeedback@airways.co.nz or servicefeedback@airways.co.nz

Yours sincerely



Bryan Lau Young
Acting CFO
Airways NZ

About Airways

- Airways is a world leading commercial Air Navigation Service Provider, based in New Zealand.
- Airways delivers air traffic control and engineering training; provides ATM/CNS and AIM/AIS design; project management and procurement consultancy in over 65 countries.
- For more information about Airways please visit www.airways.co.nz