



The National Organisation in New Zealand of:
Aviation Education and Research Organisations
Aircraft Repair and Maintenance Organisations
Unmanned Aerials Systems Organisations
Air Rescue/Air Ambulance Organisations
Aviation Fuel and Oil Suppliers
Flight Training Organisations
Aviation Service Providers
Air Charter Operators
Helicopter Operators
Aircraft Constructors
Aviation Suppliers
Airport Operators
Airline Operators
Aviation Insurers

5 April 2012

Mark Cox
Tertiary Education Commission
PO Box 27-048
Wellington 6141

Dear Mark

Allocation of Pilot EFTS 2013 and beyond

Thank you for the opportunity to meet with you today and we welcome the offer tabled in Minister Joyce's undated letter received by the Association on 21 December 2011 which refers to refining the process for allocation of future funding for pilots.

We consider that the allocation criteria for the 2012 round fell somewhat short of being based on transparent and sound principles and failed to fulfil industry needs particularly with respect to the overall cap numbers. We appreciate the TEC must work with the numbers given and accordingly this is an issue for the Minister to address. We would not wish to see this repeated and suggest for your consideration as a way forward the following:

- Eligibility for EFTS funding for a training provider will be contingent upon being a signatory to the Code of Practice.
- A determiner of quality performance. To our way of thinking there are three factors :
 - CAA's view on aviation safety and quality
 - Validated information from ASPEQ and Massey University on educational performance in academics and practicum



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- Compliance with the Flight Training Code of Practice which integrates safety, quality of teaching and resources, entry and exit standards and employment outcomes
- If possible the development of a simple matrix which puts these three considerations together into a transparent score that can be submitted to the TEC.
- The Investment criteria responded by way of an RFP

It is the mid two bullet points that the Industry will need to develop in conjunction with TEC, Massey and ASPEQ. We discussed the possibility of having this completed by the end of May to build this into the June TEC Board papers.

Could you please confirm this is your understanding of the situation.

Yours sincerely



Irene King
Chief Executive.



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