

9 October 2015

GM Update



Dear #Customer.FirstName#,

There's been quite a bit of publicity about the TPP Agreement since it was announced last weekend. For the record, the country members are: New Zealand, Australia, Brunei Darussalam, Canada, Chile, Japan, Malaysia, Mexico, Peru, Singapore, the United States and Viet Nam.

The Ministry of Foreign Affairs and Trade is adding Fact Sheets to its website to explain various parts of the agreement and the implications for New Zealand. These are available at: <http://tpp.mfat.govt.nz/> Fact sheets on aviation and aviation services are expected shortly.

We've been talking to the Ministry of Foreign Affairs and Trade about effective consultation with industry for future agreement negotiations and some of the issues you face in different markets, especially from a regulatory viewpoint. Rather than contacting companies individually, they quite like our idea of channelling consultation through us and our including members most involved in the markets where negotiations are occurring. More cost effective use of your time and for them, the ability to very quickly get a handle on the main issues with markets/regions.

This sits very neatly with comments in recent newsletters about more effective consultation. These workshops are likely to coincide with divisional meetings in Wellington, saving travel costs.

We also talked about potential action plans following the signing of such agreements. At the moment, a lot is left to industry. However, given the importance of Government to Government relationships, including regulatory relationships in the growth Asian and sub-continent aviation markets, we think some specific action plans with clear commercial outcomes are possible. More discussion is ahead of us.

While much of our government work is with MoT and CAA, other 'government' work includes IRD (GST on B2B contracts), TEC and NZQA (following recently

completed survey work in the Training and Development Division) and RNZAF (commercialising Defence technologies, potentially involving members of Aviation Engineering Supply and Services).

Enjoy your weekend, Go the ABs!!!

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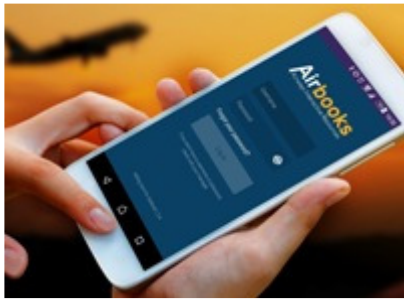
[Airways - Innovative air traffic control training package unveiled](#)





Oceania and Cessna **New**

Oceania Aviation, parent company of Flightline Aviation Limited, New Zealand's Textron Aviation channel partner for Cessna piston aircraft, are pleased to announce Auckland Aero Club's approval as a Cessna Pilot Training Centre. [More](#)



Airways NZ launches airBooks **New**

Airways New Zealand is set to revolutionise the training of air traffic controllers globally with the launch of *airBooks* – a dynamic, media rich platform, empowering learning for the 'net generation' of aviation professionals. Designed for tech-savvy students of the 'net generation', the *airBooks* range of Airways interactive resources allows students to work and learn at their own pace, with content that caters to individual learning styles. [More](#).



Draft Advisory Circular: extending TBO on piston engines -

This advisory circular provides guidance for aircraft operators and maintenance providers, for the purpose of extending the published calendar TBO on piston engines in hire or reward operations [Draft Advisory Circular: AC91-xx Inspection of Piston Engines for Calendar TBO Life Extension](#). The AvNZ Submission is available to members [here](#)



Queenstown Lakes District Council Proposed District Plan –

The QLDC draft DP proposes **extensive** restrictions on rural airstrips. We recommend that anyone involved with GA in Wanaka / Queenstown QLDC make a submission. Deadline for submissions is 23 October 2015. If you do not make a submission you cannot be involved in the ongoing review process. The AvNZ Submission is available to members [here](#)



UAVNZ questionnaire

The UAVNZ mission is to maximise the benefits from UAV technologies and develop a world-class commercial UAV industry in New Zealand. UAVNZ is running a survey to learn about important issues so the UAVNZ Executive Committee can focus on things that matter most. A survey which should take 5 minutes to complete is here: <https://www.surveymonkey.com/r/RFC59CF>



Tomorrow's Leaders in Aviation - Women Leaders in Aviation - **Last Chance**

Do you want to help lead the debate on the future of aviation, transport and infrastructure in New Zealand and what we need to do to secure our next generation of aviation talent?

Attend our Women Leaders in Aviation Summit. This is the first of our Tomorrow's Leaders in Aviation series where we start to lead this important

debate.

Our programme is full – and we have fantastic speakers [here](#). [Register](#)

Whole of Government Aviation Group

We participate in this group. It's a great opportunity for us to share industry priorities (which is why we are so keen to get guidance from the divisions) and learn about government agency priorities, and discuss how we can draw all this together to work from the same list of priorities. Achieving progress is important too. This group is very much behind the new Rule Pt 147, the integrated pilot training programme, resolving issues with GST on B2B contracts and improving engagement at political, departmental and regulatory levels with some overseas markets.

Want to advertise?

Would you like to promote your products and services to over 1500 aviation industry contacts in the only NZ weekly aviation industry newsletter?

Advertising \$100 per month (+ GST) or \$25 a week (+GST). 10% discount for Aviation NZ members. this will also give you a similar listing on our website advertisements page. Interested? Contact admin1@aia.org

NB New members are entitled to two weeks advertising free of charge.

Domestic News

National Rural Fire Authority (NRFA) Standard – The Use of Aircraft at Wildfires New

Please find [attached](#) for your information and distribution, details of the new National Rural Fire Authority (NRFA) Standard – The Use of Aircraft at Wildfires. The attached [advert](#) will be going in all major newspapers public notices section over the weekend.

If you have any questions on this or the new standard please contact John Rasmussen john.rasmussen@fire.org.nz.

Fire Services Review - policy development

Stakeholder feedback from submissions and the public meetings centred around the themes of community engagement, local decision-making, and more commitment to volunteers. In response to this feedback the team has modified the options presented in the *Discussion Document* with a view to strengthening community engagement in the delivery of fire services.

A new option has been developed that combines a unified fire service with regional influence. The regional influence would be provided by a regional committee that



is consulted by the appropriate local management body of the new fire services and would focus on regional fire planning.

A flexible approach to setting up the regional committees would allow the committees to respond to communities' changing needs.

The funding options are still being confirmed. The Minister intends to take a paper to Cabinet in early November.

[More here](#)

RNZAF B757 Sim Training

The RNZAF requires flight deck simulator training for its personnel for its Boeing B757-200 aircrafts, including wet lease initial conversion to type training; wet lease rating upgrade to captain training; dry lease simulator access for pilot continuation training; dry lease simulator access for instructor familiarisation and re-certification engine running training; and dry lease simulator access for engine running familiarisation and continuation training. Bids close 12 October. GETS reference RFX ID: 16839404. More info: dcx@nzdf.mil.nz

Aerial Possum Control

The Department of Conservation is seeking EOIs for the maintenance of Possum Control in the Waikite Valley - Te Kopia PPCA, Mokauiti 1 and 2 PPCAs, Mokauiti 1 Aerial Sector and Mahoenui PPCA. GETS reference RFX ID: 16498091. Bids close Monday 26 October. More info: Chris Monk / Paul Quinn chris.monk@waikatoregion.govt.nz tel 07 859 0999

Courier and Freight Services

The Department of Internal Affairs has now issued an RFP to appoint a minimum number of providers of domestic courier services in New Zealand, domestic courier services in Australia, International courier services including domestic services in the United Kingdom, and domestic freight services in New Zealand. Indicatively outside the scope of this procurement are the transport of persons, office relocations and related services, transport of bulk goods and transport services with special requirements (such as for any class of dangerous goods, chilled goods and perishables, valuable goods and money, etc.). Make sure you register if interested in this tender because clarification has been issued. Internal Affairs will hold a prospective supplier briefing on 28 September. RFPs close on Friday 16 October. GETS reference RFX ID 16822293. More info: Thijs Nicolas

Procurement@dia.govt.nz

Hutt City Libraries, Tech Lecture Series October 2015, Drones - Last chance

This free series will focus on UAVs – otherwise known as drones. Aviation NZ and UAVNZ will be represented and will be speaking at the 14 October event. For more details and to register [here](#)

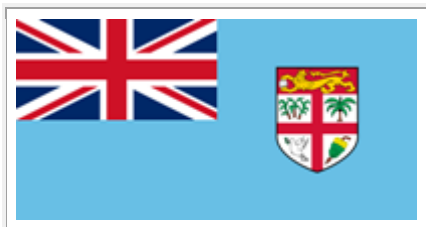




Submissions to CAA on SMS **New**

A summary of submissions received by CAA on NPRM 15-02, Safety Management Systems, is: <http://www.caa.govt.nz/SMS/index.htm#summary>

International News



New airport in Vanua Levu, Fiji **New**

Talks are underway for an airport to be built between Savusavu and Labasa to cater for the growing demands in the Northern Division. There are geographic constraints to expanding the current Savusavu and Labasa airports. Watch the Fiji Budget cycle for further info.



Business New Zealand Submission on cross border issues

IRD has issued a discussion document and sought comments from companies and organisations. This is a good example of our being able to use the services of Business NZ to produce some informed comment. We've been in touch with them in the lead up to their putting in a submission (attached). This does **not** affect GST on B2B transactions, something we are progressing directly with IRD.



Selling and Contracting to Overseas Governments

Government purchasing makes up approx 15% of the world-wide economy. A series of workshops to demystify the government procurement market will be run in Whangarei (19 October), New Plymouth (21 October), Palmerston North (21 October) and Invercargill (23 October). These complement the workshops run in main centres earlier this year. For more info: <https://www.nzte.govt.nz/en/news-and-media/features/roadshow-how-to-win-international-government-business/>



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