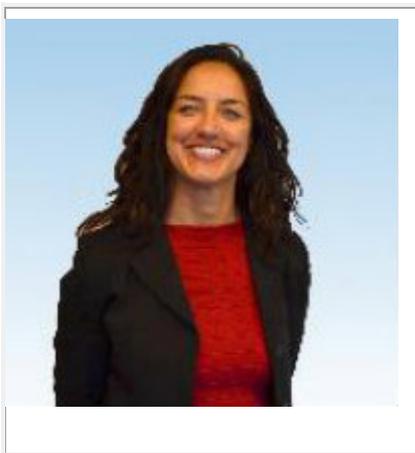


26 June 2015

CEO Update



Dear #Customer.FirstName#,

Aviation once again made the headlines this week, with the ATM system outage taking centre stage [here]. It's at times like these we are reminded how much the country relies on aviation, and thankfully, takes us for granted – as 99.99% of the time, everything runs completely smoothly and the travelling public don't notice the amazingly complex, interconnected, but incredibly robust, network that is NZ's aviation system. Well done to everyone who went the extra mile to ensure safety was never compromised and to minimise disruption to passengers and customers.

A short update this week – as we are all hands to the pump getting ready for Aviation Leadership Week in Queenstown next week [here](#). More from us while we are there.

Index

Internal News

[AAA Guidance Note for Regional Councils on Best Practice in Ag and Rural Aviation](#)

[CAA Safety Management Systems NPRM](#)

[Situations Vacant – CFI and Head of Training Christchurch](#)

[Aviation NZ in the media](#)

[Want to advertise](#)

[Member Subscriptions now due](#)

[ANZAC Conference 2015 **Last Chance**](#)

Domestic News

[Whole of Government Group in Palmerston North](#)

[Engineering training for NZ Defence](#)
[Southern Coromandel Aerial 1080 operations](#)
[Notice of Proposed Rule Making NPRM 15-02 Part 100 Safety Management](#)
[CAA and Colour Vision](#)

International News

[Advice on Indonesia](#)
[Rescue Fire Services Advisor, Tonga](#)

Internal News

AAA Guidance Note for Regional Councils on Best Practice in Ag and Rural Aviation

It gives me a great deal of pleasure to advise you that the Guidance Note that we developed for Regional Councils is now available to them on the Quality Planning website following its peer review by many agencies including DOC and MfE. The peer review process has taken a year but the changes that have been made to it are minor only. You can see it at

<http://www.qualityplanning.org.nz/index.php/planning-tools/agricultural-and-rural-aviation>

This concludes the three year project that NZAAA ran. There are only two other industries that have developed Guidance Notes (GN) and they are the Aggregate Industry and the Wine Industry so what we have achieved is an aviation first.

A GN is studied by Council Plan writers when they want to know what best practice is and how they can incorporate that into their plans.

Our Guidance Note not only spells out what Ag and Rural Aviation best practice looks like, it requires a risk based approach to regulation and recommends Councils require AIRCARE Accreditation as proof that best practice is being delivered.

This is a culmination of a three year project involving pilots, NGOs, Councils, DOC, Fed Farmers, Landcorp and numerous other agencies and stakeholders.



CAA Safety Management Systems NPRM

The deadline for submissions on the SMS NPRM closed today. Our submission is available to Aviation NZ members [here](#)



Situations Vacant – CFI and Head of Training Christchurch

The Canterbury Aero Club/International Aviation Academy is looking to appoint a new CFI and Head of Training based at its state of the art facilities at Christchurch International Airport. Applications to Peter Randle, Chief Executive Officer ceo@cac.co.nz close 17 July. More [info](#)





Want to advertise?

Would you like to promote your products and services to over 1500 aviation industry contacts in the only NZ weekly aviation industry newsletter?

Advertising \$100 per month (+ GST) or \$25 a week (+GST). 10% discount for Aviation NZ members. this will also give you a similar listing on our website advertisements page. Interested? Contact admin1@aia.org

NB New members are entitled to two weeks advertising free of charge.



Member Subscriptions

Invoices for 2015-6 membership year have gone out by email (so please let us know if your email address has changed!) If you have any queries regarding your invoice please contact admin1@aia.org.nz

What do you get for your money? That's a very good question – here are some of the highlights of 2014 to showcase some of the key things we've achieved for our members [link](#)

Our average member fee is only \$1560 (and many members pay less than that) and that gives you access to at least \$7000 of cost savings each year – we think that's a pretty good deal, hopefully you do too. See the [attached](#) for a full breakdown

Thank you for your support of the NZ Aviation Industry!



ANZAC Conference 2015 **Last Chance**

This year's Conference will have a distinct ANZAC Theme, befitting our 100 years of mateship and togetherness with our Trans-Tasman friends. Our AAA Conference will be a joint Conference with the AAAA of Australia and we will have fantastic speakers from both sides of the Tasman and some from further afield.

The great chieftain o the puddin'-race.

As many of you know – New Zealand's South Island has a proud Scottish heritage, so we are delighted to advise that our NZ Aviation Week Gala Dinner will feature the grand Scottish tradition of a haggis address. If you have not experienced this before, it is truly a sight to behold and very memorable. Those of you with Scottish heritage (and exhibitionists) are encouraged to wear your hairy skirts (also known as kilts) and Black Tie (ie as smart and shiny as you like) for everyone else.

We are also delighted to confirm Dr Tony Kern, human factors specialist and former United States Air Force flight instructor, as one of our keynote speakers for our Australasian Agricultural Aviation Conference this year. Dr. Tony Kern, based in Colorado USA, is the founding partner and CEO of Convergent Performance, LLC. Convergent Performance is a think tank dedicated to reducing human error

and improving performance in high risk environments such as aviation, military operations, surgical teams, law enforcement and fire fighting. Here's a bit [more about him](#)

New Aviation Leadership Week highlights include a session on New Southern Skies – this is CAA's top priority programme – and will affect all aircraft operators nationwide. This will be your chance to understand what it is and have your questions answered.

- New Southern Sky is the CAA's top priority programme – and will affect all aircraft operators nationwide
- The CAA is already receiving enquiries relating to this subject, especially in terms of the Performance Based Navigation component of NSS (in many cases due to lack of information on the requirements);
- The programme is running to a schedule, and operators need to be aware of this (e.g. in terms of equipage requirements).

We are delighted to confirm our first keynote speakers as:
Mark Skidmore – Director of Aviation Safety CASA
Graeme Harris – Director General CAA

This will be Mr Skidmore's first public appearance in NZ as the new CASA Director – so we are very pleased to present this opportunity to hear about CASA's future post the Forsyth Aviation Safety Regulation Review and to compare regulatory approaches on both sides of the Tasman.

Delegate Registration, Trade registration and Accommodation booking now [here](#)

We have so many of you joining us in Queenstown that Rydges is now full. So, we are pleased to offer new accommodation options:

MILLENNIUM HOTEL QUEENSTOWN

Corner Frankton Road & Stanley Street, Queenstown, 9300. P +64 3 450 0151 or millennium.queenstown@millenniumhotels.com

Please quote booking reference 170276 in order to receive discounted rate.

Superior Room \$165inc GST per night (single or double occupancy). The room comes with either a king bed or two single beds. These rooms have an ensuite bathroom with shower over bath, TV, tea and coffee making facilities and minibar. Breakfast is offered at the special rate of NZ\$20.00incl GST per person for full buffet breakfast.

Sightseeing Opportunities

Air Milford is offering delegates the opportunity to fly to Milford Sound. This is an amazing flying experience and not to be missed. Please contact Hank Sproull of Air Milford hanksproull@gmail.com. 03 44 22351 or 0800 462252

Heliworks are delighted to offer Aviation Leadership Week delegates [scenic flights](#) with 10% discount on all flight options. Please visit www.heliworks.co.nz to view all our flight options. For more information please email info@heliworks.co.nz or phone 0800 464 354 or +64 3 4414011

We are pleased to advise that **Pratt & Whitney Canada will offer a one day PT6A Customer Day seminar on Thursday 2 July 2015**. This will be a one day event to provide an exchange of information on the PT6A engines in Agricultural operation presented by P&WC PT6A Customer Engineering Manager (Jacob Fruhling) from Montreal.

This would include a technical update and forum as well as best practices for maintaining and operating PT6A engines in the Ag environment. Interested parties both in NZ and Australia please contact Stephan Heep on Stephan.Heep@pwc.ca +64 (03) 359 3500

Domestic News

Whole of Government Group in Palmerston North

The Government Aviation Group (MoT, CAA, NZ Trade & Enterprise, Ministry of Foreign Affairs and Trade and Callaghan Innovation) visited Palmerston North yesterday with us and visited a number of aviation companies. This was a good opportunity for them to learn about issues affecting company growth that could be addressed by government agencies. These include greater international acceptance of the NZ Form 1, smoother processes to convert NZ pilot licenses to those of some foreign jurisdictions and easing the requirements for foreign companies to secure B2B exemptions on GST training contracts.

Engineering training for NZ Defence

New Zealand Defence wishes to secure the services of a training organisation to provide an Aeronautical Engineering Management course, to Royal New Zealand Air Force (RNZAF) Engineering Officers, which provides the knowledge, skills and attitudes necessary to: manage teams of highly skilled military technicians who maintain modern military aircraft and equipment; and synthesise relevant technical information to make sound decisions around aircraft engineering change management. GETS RFX ID: 12776324. ROIs close 10 July. The opportunity is also advertised on NZDF's SmartProcure website <https://nzdf.bravosolution.com>

Southern Coromandel Aerial 1080 operations

The DOC Hauraki Office has issued an RFT to select a company for possum and rat control over 25,500 hectares across three discrete operational blocks in the Southern Coromandel using aerially applied 1080 cereal pellets. The contract will require that each bait application is completed within a two day period across the three sites, and includes transport of the bait to the three loading sites. The contracted operator will be required to hold (or obtain) a resource consent for



discharge from Waikato Regional Council to undertake the activity. GETS RFx ID 12605912. RFTs close 14 July.



CAA and Colour Vision

As you may know, CAA has been seeking submissions on its proposals and the date for submission has been extended again. We are liaising closely with some members and other aviation organisations which have considerable technical expertise, and are accessing international expertise on colour vision and its implications for aviation.

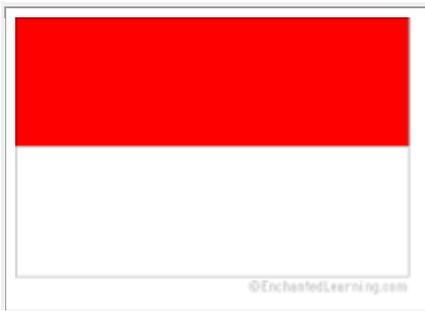
The new deadline for submissions is now 5pm on Wednesday 1st July 2015. You are invited to make your submissions on this proposal - please use the form on the web site, and when completed, email it to GD-Consultation@caa.govt.nz. You do not have to re-submit if you have already made a submission.

The proposed General Direction is on the CAA web site under "[what's new](#)" and [Medical "General Directions"](#)

International News

Advice on Indonesia

Barrie Malloch has just returned to NZ after 2 1/2 years on an ICAO funded project with the Indonesian Ministry of Transportation in aviation. If you'd like some advice on Indonesia and would like to learn from Barrie's experiences, give him a call - 021 528 229



Rescue Fire Services Advisor, Tonga

Funding has been approved to employ a Rescue Fire Services Advisor for the Pacific Aviation Infrastructure Programme in Kiribati, Samoa, Tonga and Tuvalu who will advise across the four countries. EOIs close on 25 June. [More info](#)



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