

24 October 2014

CEO Update



Dear Colleagues

We are saddened to hear the news of Vincent Aviation being placed into receivership yesterday. We will work with all affected to try and maintain jobs and operations wherever possible, as we are doing quite successfully with Helipro [here](#).

On a more positive note, congratulations to Ardmore Flying School on securing business with Dayu International Flying Club of China [here](#). It's great to see our members achieving international success – with more to come!

Happy to be back in NZ this week. I spoke at the annual Women in Aviation Conference in Melbourne last Friday. It was a great event and our perspectives went down well with the audience. I've also secured some great speakers for our Women Leaders in Aviation series – including the Head of Boeing Australasia. More on this very soon, aligning diary dates is the current challenge!

I am meeting with DOC next week to progress our new collaborative national working relationship. Our initial focus is to understand each other's perspectives better and then work together on better outcomes and better business for our TFOs. If you have any tourist flight operations issues in the conservation estate you would like me to put on the agenda, please let me know.

We also meet NZQA and ServiceIQ next week to get background on the NZ Diploma in Aviation consistency review.

Finally, plans for our Aviation NZ 2015 Annual Conference in Queenstown are progressing well. The dates are 29 June to 3 July and we'll be releasing registration and accommodation details very soon. Watch this space!

As we head into Labour weekend, I know many of you will be hard at work and just beginning the start of a very busy summer season. Here's to a successful and safe summer for you all.

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Internal News

The family behind Reid Helicopters - An AvNZ member

Next month, Penguin Random House is publishing Born to Fly, the story of the family behind Reid Helicopters – [here's](#) some information about the book. Copies can be pre-ordered. This book will be another important contribution in recording how New Zealand innovators have led the development of the rotary industry.



Aviation NZ – Member Forum

As part of our value add for members we have relaunched our member forum, which provides a unique opportunity for our members to share their views on all things aviation related. We have heard from you recently that you would like to see this service exist, so we are very happy to be able to respond so quickly. Looking forward to our conversations [here](#)

Women Leaders in Aviation

As we all know, as our societies become more diverse, we are challenged to reflect that in the make-up of our workforce. Historically, it would be fair to say that aviation has not been a strong performer when it comes to diversity. This is a problem. As we know, there is a tough global market for talent. We want to encourage good people into aviation as a career. Happily, many of today's NZ aviation leaders recognise the need to be actively doing something about this issue – Aviation NZ included. So, I am really happy to announce our new seminar series - Women Leaders in Aviation. – first meeting around 3 December – mark your diaries now! More details soon.

NZ AAA Fatigue Risk Management Programme

NZAAA has developed a Fatigue Risk Management Programme Example that has been accepted by CAA's HSE Unit. The document can be found in the Members Area of the NZAAA website. The Fatigue Risk Management Programme has been developed with small operators in mind and has been tailored to account for the differences between individuals and the subjectivity that surrounds fatigue.

The logo for Aviation New Zealand, featuring a stylized blue wing icon to the left of the text 'AVIATION NEW ZEALAND' in blue capital letters.

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Aviation NZ Office – Available for Sublease

We are moving and are looking for a tenant to sublease our central CBD Office space. Interested? [link](#)

Domestic News

Aerospace features in NZ Innovation Awards **New**

Great to see aerospace feature strongly in last week's awards. Rocket Lab won the Innovation in Design and Engineering Award for its carbon-composite electron launch vehicle (allows businesses to launch satellites into orbit more cost effectively than anywhere else in the world) and company CEO, Peter Beck, won the Most Inspiring Individual Award. The Gallagher Group won the Sustained Innovation Excellence award for its Ring Top Post and T20 Access Control Reader (the reader is used in airports around the World) and the BCS Group won the Export Innovator of the year Award for its BAGgate Self Service Bag Drop. Other aviation related finalists included Pacific Aerospace for the P-750 XSTOL MkIII – World's most versatile utility aircraft, Spider Tracks for its light aircraft tracking system and STQRY NZ which, among other things, put together the New Zealand Aviation Story that was used as part of the business programme at the America's Cup challenge in San Francisco (we provided content for this).

New Defence Report aims to strengthen industry relationships **New**

Defence spends about NZ\$800m each year on military assets. The percentage committed to New Zealand has increased from 50% seven years ago to 66% last year. The report has identified ways, within the government's overall purchasing policy, to adapt and improve processes at Defence so that New Zealand businesses have a better chance to supply it with products and services. The full report is here: <http://www.defence.govt.nz/reports-publications/evaluation-report-optimising-nz-industry-involvement/contents.html>

N3 Savings **New**

As you know, Aviation NZ membership includes access to the N3 Group Buying Scheme. In the 12 months ended September 2014, Aviation NZ members have spent \$1.54m with N3 suppliers and achieved total savings (against retail, list or trade prices) of just under \$250,000. The biggest spends are with BP Oil, OfficeMax, Chevron and NZ Couriers with the biggest savings being achieved in purchases from NZ Safety, BOC Gases, Ecolab (washroom hygiene) Fonterra, Bridgestone and Packaging House. If you are not using N3 and would like to learn more, [here](#).

Wings over Wairarapa

Experience 100 years of Aviation at Wings Over Wairarapa in 2015. Wings 2015 will be a 4 day aviation event combining 3 flying display days, an adventure aviation rides day, a tradeshow featuring a national RPAS symposium and two-day RPAS trade exhibition by the New Zealand RPAS industry. For more and to register: <http://www.wings.org.nz/>



2015 Royal Aeronautical Society (RAeS) Symposium **New**

Aviation NZ will be supporting the RAeS RPAS seminar on Friday 16 January 2015 in Masterton. The seminar is Shared Skies and the intention is for manned operators to have an open dialogue with the growing RPAS community about how we want to share the skies together going forward. In partnership with Callaghan Innovation, UAVNZ, and Aviation NZ the 2015 symposium will be a forum for the RPAS industry, RAeS members and associates to:

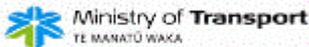
- learn about RPAS regulations and policy
- engage with the wider aviation community
- share knowledge about industry best practice network with technology and business partners

The symposium will be held at the Copthorne Hotel and Resort (Solway Park) Wairarapa on Friday 16th January in conjunction with the Wings Over Wairarapa air show. An industry tradeshow and demonstrations will be held at the air show (Hood Aerodrome) on the 17th and 18th January. Wings Over Wairarapa are offering a 15% discount to symposium attendees who purchase tickets as a package deal.

Details of the seminar speakers are below and the registration form is [attached](#).

- Minister of Transport (invited)
- CAA and RPAS Policy Development – Graeme Harris CAA Director
- Manned aviation perspectives – John Sinclair - (NZAAA and NZHA Executive Officer)
- RPAS integration and the NAP - Mike Haines (Airways)
- Project ResQU (sense and avoid technology development) - Duncan Campbell (ARCAA)
- UAV Insurance and liability – Arden Jennings Boston Marks
- Panel session – Industry perspectives
- The future of RPAS in NZ – Samantha Sharif CEO Aviation NZ

MOT Review of CAA Act 1990 **Updated** **Last Chance!!!!**



More detail is in our draft submission [here](#). Looking forward to your thoughts.

The CAA Act should be a one stop shop for all aviation regulation, including safety, economic, environmental etc. We encourage amendments increasing effectiveness and efficiency.

Should we tighten up the fit and proper person test to act as a better initial filter for entry into the system to minimise the burden and costs of other participants in the system of failed entrants? Or should we be promoting broader entry into the system?

The CAA Director's independent statutory powers allow for significant personal judgement and discretion in significant decisions which can end a person's right to fly. Do we need more frameworks and transparency around the exercise of this discretion? Would a specialist aviation appeal panel would provide a more cost-effective, timely, and efficient first appeal process than the Courts?

Should current penalty levels under the Act be increased or not?

Medical Licensing – We support:

- Simpler medical certification for individuals with stable long-term medical conditions
- Recognising overseas Medical Certificates
- Retaining the Medical Convener

We consider very strongly that industry should only be supporting CAA direct costs. Other costs should be met by central government as occurs in other sectors eg maritime.

Rule-making process

The CAA have been working to improve the policy and rules process, but is it enough? The Minister needing to approve Rules through Cabinet generates delay and limits the amount of rule-making that occurs. A more flexible and responsive process is needed.

We support the greater use of tertiary legislation to ensure regulation helps and does not hamper technological and other developments. Ensuring checks on CAA rule-making is best served by proper consultation process agreed with industry. We support performance focussed outcome based rules. At some point a performance-based regulatory framework should be considered. This is the opportunity for NZ to lead the world in this area.

Accident and incident reporting

The CAA recognise that they are not getting full reporting on accidents and incidents. What can be done?

This is the opportunity for industry to lead safety promotion and improvements in NZ. More on this proposal soon

Aviation security should be risk-based and targeted.

At this stage we have not made any comments on airports and Airways NZ, should we?

Background

The Ministry of Transport has begun public consultation on a review of the Civil Aviation Act 1990 and the Airport Authorities Act 1966. The Civil Aviation Act 1990 governs the civil aviation system in New Zealand. The Airport Authorities Act 1966 confers on airports a range of functions and powers. Public consultation will run from 1 August – 31 October 2014.

Nick Brown, Ministry of Transport General Manager Aviation and Maritime, says the reviews provide an opportunity to improve the usability of the legislation, and ensure it supports effective and efficient regulatory decision-making.

To view the consultation document, and find out how to make a submission or attend an engagement session view www.transport.govt.nz/air/caa-act1990-aa-act1966-review-consultation/.

Given the breadth of issues covered by the review, there may be issues of interest to you that are not covered in the consultation document, or addressed in as much detail as you would like. Please contact the review team directly at ca.act@transport.govt.nz to seek clarification or discuss any issues in more detail.



Extension for Submission on Impaired Colour Vision

The Civil Aviation Authority have extended the deadline for submissions on the General Direction, Impaired Colour Vision (GD/VIS/01/2013.1) to 5pm on Monday 1st December 2014. You are invited to make your submissions on this proposal - please use the form on the web site, and when completed, email it to GD-Consultation@caa.govt.nz. You do not have to re submit if you have already made a submission.

Cricket World Cup

In recent newsletters, we've brought you info on the ICC Cricket World Cup which opens in Christchurch on 14 February next year, with some possible thoughts on how we in aviation could benefit. Basically 14 teams will be playing 49 matches over 44 days in 14 host cities across two countries. There are seven NZ host cities: Auckland, Hamilton, Napier, Wellington, Nelson, Christchurch and Dunedin. There will be thousands of fans travelling across the country to support their team – but also keen to have a New Zealand experience. Are you thinking about what kind of charter packages you could offer to these high net worth and other visitors? There's a great business opportunity here. Over 1 million expected attendees and 1 billion TV viewers. This is the biggest event in NZ since the Rugby World Cup in 2011 – let's make the most of it. <http://www.icc-cricket.com/cricket-world-cup> To see where people will be and when <http://www.icc-cricket.com/cricket-world-cup/fixtures>.



The FIFA Under 20 World Cup will be held in New Zealand from 30 May to 20 June next year. This is not expected to attract the same number of international visitors as the Cricket World Cup, but it is a MAJOR World event, there will still be good numbers of well heeled visitors. More info: <http://www.fifa.com/u20worldcup/index.html>

Both events create opportunities for NZ aviation to promote its products and services. We are working with CWC NZ and a NZ Inc government group to develop business opportunities for the aviation sector. More info on this soon.

International News

Pacific Aviation Infrastructure Project

Recent data on the programme suggests it has fallen behind original expectations in terms of awarding contracts. A Danish company, NTU Strategic Development and Consulting secured a US\$457,510 contract to prepare a strategic plan for the transport sector in Kiribati (a NZ bid was a very distant 4th) and there may be some issues with the civil works and security fencing contract awarded to a Fiji company at Tarawa (NZ bid was a comparatively close 2nd). EOIs close on 30 October for an aviation advisor to work with the Ministry of Civil Aviation in Tonga. We have more info.

Promoting New Zealand internationally **New**

As you know, we have a monthly column with Airwaves in Australia. We've just agreed with them that a New Zealand supplement will be produced as part of their March edition, and this will appear in Aviation Trader too. So, information on the New Zealand aviation sector will be circulated to its readership in Australia, the Pacific and Southeast Asia. We are also getting additional hard copies of the supplement which companies can send to their customers. Information on the supplement will soon be available but let us know if you'd like to be in it (editorial and advertising will be available).



We also give the columns we prepare to a journalist at NZTE. This, with other info we've developed (usually with NZTE) is re-purposed and appears in other publications organised by NZTE. For example, an article under the name of Tony Robinson, NZ Trade Commissioner Singapore has just appeared in the October edition of Asian Airlines and Airports [here](#). We are looking to get the Aviation New Zealand name mentioned in other articles!



Australian International Airshow and Aerospace and Defence Exposition 2015

Generally known as 'Avalon', and scheduled for 24 February to 1 March next year, this is the largest aviation event in Australia. We've already been talking to the organisers about an 'ANZAC' theme for 2015, especially given the centenary since the Gallipoli landings. We're also talking to the Defence Industry Association about sharing a stand. The latest development is that the Australian Helicopter Industry Association is looking to arrange a "Helicopter Showcase" and would welcome New Zealand participation. Let us know if you are interested in being at Avalon.



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