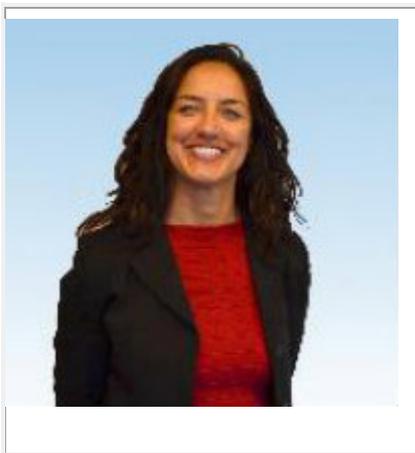


22 May 2015

CEO Update



Dear #Customer.FirstName#,

Budget week this week – good news or not? It is good to see some traction in reducing compliance costs for business (ACC levies) – but we do need to be diligent to ensure this saving is not dwarfed by increased costs to business in Worksafe compliance. Increased innovation funding is also good news. Members can access summary budget analysis [here](#).

On the subject of aviation innovation – we are pleased to invite entries for our annual aviation awards, which will be presented at our Aviation Leadership Week Gala Awards Dinner on 1 July. The first two awards are for an outstanding contribution to the aviation industry (individual and company awards). The third award, the Richard Pearse Award is for innovation and can be to an individual, company or organisation that has been particularly innovative in some area of the aviation industry. To make a nomination for our 2015 awards please complete the awards criteria form [here](#) and email it by Friday 5 June to samantha.sharif@aviationnz.co.nz.

Also on the subject of innovation, the [Tourism Growth Partnership](#) has \$8m dollars available annually for WOW tourism projects – and it has a focus on aviation. That money is not being used – as they haven't had good enough projects. Shame on us! Let's make the most of this opportunity. Do you want to be involved? [Email us](#).

Finally, don't forget to register soon for Aviation Leadership Week in [Queenstown](#). Not only has Queenstown Airport been voted the world's best airport approach, but we also have a stellar line up of speakers, including the new Head of CASA, the Head of CAA, Chief of the RNZAF and a senior representative from the Royal Australian Air Force. We are also pleased to welcome to NZ, Dr Tony Kern, human factors specialist and former United States Air Force flight instructor.

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Special offer through N3

As you know, membership of Aviation New Zealand entitles you to belong to the N3 procurement scheme. From time to time, suppliers make special offers through N3. The latest is an Employee Benefits promotion from [Noel Leeming](#) which runs



from Monday 18 to Sunday 24 May. You will pay cost +5% or cost +7.5% on a huge range of items storewide. If you aren't using your N3 cards, don't have them, or would like to learn more, let us know – admin1@aia.org.nz



Want to advertise?

Would you like to promote your products and services to over 1500 aviation industry contacts in the only NZ weekly aviation industry newsletter? [here]

Advertising \$100 per month (+ GST) or \$25 a week (+GST). 10% discount for Aviation NZ members. this will also give you a similar listing on our website advertisements page. Interested? Contact admin1@aia.org

NB New members are entitled to two weeks advertising free of charge.



Member Subscriptions

Invoices for 2015-6 membership year have gone out by email (so please let us know if your email address has changed!) If you have any queries regarding your invoice please contact admin1@aia.org.nz

What do you get for your money? That's a very good question – here are some of the highlights of 2014 to showcase some of the key things we've achieved for our members [link](#)

Our average member fee is only \$1560 (and many members pay less than that) and that gives you access to at least \$7000 of cost savings each year – we think that's a pretty good deal, hopefully you do too. See the [attached](#) for a full breakdown

Thank you for your support of the NZ Aviation Industry!



ANZAC Conference 2015

This year's Conference will have a distinct ANZAC Theme, befitting our 100 years of mateship and togetherness with our Trans-Tasman friends. Our AAA Conference will be a joint Conference with the AAAA of Australia and we will have fantastic speakers from both sides of the Tasman and some from further afield.

The great chieftain o the puddin'-race.

As many of you know – New Zealand's South Island has a proud Scottish heritage, so we are delighted to advise that our NZ Aviation Week Gala Dinner will feature the grand Scottish tradition of a haggis address. If you have not experienced this before, it is truly a sight to behold and very memorable. Those of you with Scottish heritage (and exhibitionists) are encouraged to wear your hairy skirts (also known as kilts) and Black Tie (ie as smart and shiny as you like) for everyone else.

We are also delighted to confirm Dr Tony Kern, human factors specialist and

former United States Air Force flight instructor, as one of our keynote speakers for our Australasian Agricultural Aviation Conference this year. Dr. Tony Kern, based in Colorado USA, is the founding partner and CEO of Convergent Performance, LLC. Convergent Performance is a think tank dedicated to reducing human error and improving performance in high risk environments such as aviation, military operations, surgical teams, law enforcement and fire fighting. Here's a bit [more about him](#)

New Aviation Leadership Week highlights include a session on New Southern Skies – this is CAA's top priority programme – and will affect all aircraft operators nationwide. This will be your chance to understand what it is and have your questions answered.

- New Southern Sky is the CAA's top priority programme – and will affect all aircraft operators nationwide
- The CAA is already receiving enquiries relating to this subject, especially in terms of the Performance Based Navigation component of NSS (in many cases due to lack of information on the requirements);
- The programme is running to a schedule, and operators need to be aware of this (e.g. in terms of equipage requirements).

We are delighted to confirm our first keynote speakers as:
Mark Skidmore – Director of Aviation Safety CASA
Graeme Harris – Director General CAA

This will be Mr Skidmore's first public appearance in NZ as the new CASA Director – so we are very pleased to present this opportunity to hear about CASA's future post the Forsyth Aviation Safety Regulation Review and to compare regulatory approaches on both sides of the Tasman.

Delegate Registration, Trade registration and Accommodation booking now [here](#)

We have so many of you joining us in Queenstown that Rydges is now full. So, we are pleased to offer new accommodation options:

MILLENNIUM HOTEL QUEENSTOWN

Corner Frankton Road & Stanley Street, Queenstown, 9300. P +64 3 450 0151 or millennium.queenstown@milleniumhotels.com

Please quote booking reference 170276 in order to receive discounted rate.

Superior Room \$165inc GST per night (single or double occupancy). The room comes with either a king bed or two single beds. These rooms have an ensuite bathroom with shower over bath, TV, tea and coffee making facilities and minibar. Breakfast is offered at the special rate of NZ\$20.00incl GST per person for full buffet breakfast.

Sightseeing Opportunities

Air Milford is offering delegates the opportunity to fly to Milford Sound. This is an amazing flying experience and not to be missed. Please contact Hank Sproull of Air Milford hanksproull@gmail.com. 03 44 22351 or 0800 462252

Heliworks are delighted to offer Aviation Leadership Week delegates [scenic flights](#) with 10% discount on all flight options. Please visit www.heliworks.co.nz to view all our flight options. For more information please email info@heliworks.co.nz or phone 0800 464 354 or +64 3 4414011

We are pleased to advise that **Pratt & Whitney Canada will offer a one day PT6A Customer Day seminar on Thursday 2 July 2015**. This will be a one day event to provide an exchange of information on the PT6A engines in Agricultural operation presented by P&WC PT6A Customer Engineering Manager (Jacob Fruhling) from Montreal.

This would include a technical update and forum as well as best practices for maintaining and operating PT6A engines in the Ag environment. Interested parties both in NZ and Australia please contact Stephan Heep on Stephan.Heep@pwc.ca +64 (03) 359 3500

Domestic News

Geometric Dimensioning and Tolerancing – more training? **New**

In 2011, during Rugby World Cup, we organised with the Measurement Standards Laboratory of New Zealand (MSL) and Metrology Group of Hamilton, two short courses on GD&T (understanding and interpreting tolerances on engineering drawings). As we know, incorrect drawing analysis can result in costly mistakes in manufacturing. The ability to correctly interpret drawings and tolerances helps improve communications between clients and suppliers in manufacturing and design. This means fewer parts are rejected or reworked resulting in reduced costs. MSL has developed a short questionnaire (no more than 6 minutes to complete) to determine interest in another series of GD&T courses. Please return it directly to MSL as shown in the [attachment](#).

Queenstown Airport voted most Stunning Airport Approach

Great to see in a 2015 poll conducted by global jet chartering service PrivateFly, the fastest growing private aviation company in Europe, its website visitors voted Queenstown as the best touchdown approach experience for the coming year. The airport served nearly 1.25m passengers in 2014. Previous annual poll winners include the south of France's coastal plot at Nice Côte d'Azur for 2014, the Caribbean island of St Maarten for the 2013 poll, the beach runway of Barra Airport in Scotland's Outer Hebrides for 2011, and Swiss Alpine landing at Sion for 2010. Queenstown is in illustrious company!





UAS for Biosecurity Purposes - Feasibility Study

EOIs for the feasibility study, GETS RfX Id: 7705392, 17352 have now closed.

You'll remember that this project seemed to attract more questions of clarification than any tender we've seen through GETS in recent memory. MPI now intends advising the outcome of the evaluation by 29 May, although this date is still subject to further delays.



Finding the Future First

Callaghan Innovation is hosting international author, strategist and innovation guru Larry Keeley to run two forums in New Zealand. The forums will be held in Auckland (25 May) and Wellington (26 May) and will cost \$115 (incl GST). [More info](#)



Next Generation UAV technology for the film industry

Callaghan Innovation formally launched C-Prize this week. It is a competition to develop unmanned aircraft (UAV) technology for the film and screen industry. The competition aims to solve three key challenges for the screen industry: the ability to record sound from a multi-rotor UAV; the ability to fly in rough weather conditions; and object tracking for augmented reality. Entries close on 5 July. [More info](#)



Notice of Proposed Rule Making NPRM 15-02 Part 100 Safety Management

This NPRM proposes new rules, Part 100, to address safety management system requirements; and consequential amendments to Parts 19F, 115, 121, 125, 135, 137, 139, 141, 145, 146, 148, 149, 171, 172, 173, 174, and 175. There is also a draft revision to the advisory circular AC00-4 *Safety Management Systems*; which has been renumbered to [AC100-1 Safety Management](#) to align with the proposed new rule part. [More info](#):



RPAS Frequencies added to RPAS, UAV, UAS, Drones and Model Aircraft

The CAA site has been updated with advice from MBIE – [Radio Spectrum Management](#):



CAA issues new UAV rules

The new Rules, effective from 1 August 2015, have been released: http://www.caa.govt.nz/rules/pending_rules.htm Rule Pt 101 contains a number of amendments while a new Rule Pt 102 has been issued covering unmanned aircraft operator certification. While the professional developers of UAVs in New Zealand generally have a good understanding of aviation rules (and most if not all will seek certification under Rule Pt 102), this is often not the case with those that will

operate UAVs under Rule Pt 101. Significant education will be required. We have been talking about this for some time, see it as valid areas for Aviation NZ and UAVNZ involvement, and this week have had further discussions with CAA, The Privacy Commission and NZ Police. UAVs will also feature at the Aviation Leadership week, in the plenary on Wednesday with UAVNZ divisional meetings being held the following afternoon.

International News

Technical Advisor sought, Tonga

The Pacific Aviation Infrastructure Project (PAIP) is to fund a technical advisor for Tonga (0.6 FTE). Expressions of interest are sought from people with experience in managing civil works contracts or providing civil works technical support, preferably in an aviation environment. EOIs close on 2 June. More [info](#).

Doing Business with ASEAN

This year marks the fifth anniversary of New Zealand's Free Trade Agreement with ASEAN. A full day seminar will be held in Auckland on 25 June to highlight changes in ASEAN over the next 10 years, and suggest how New Zealand companies can position themselves to take advantage of this dynamic region on the back of the Free Trade Agreement. The event is being hosted by New Zealand's Ministry of Foreign Affairs & Trade, with the support of NZTE, the ASEAN NZ Business Council and Export NZ. Further details will be released soon. For info, contact: jonathon.jones@mfat.govt.nz

Networking opportunities internationally

There are 5 international events in the next 6 months which will have participation from NZ. If you are interested in getting involved in these events or would like to network with the NZ participants, let us know (admin1@aia.org.nz) and identify the events of specific interest:

- Indonesian Aviation Training and Education Conference, **10 and 11 June, Jakarta, Indonesia**. NZ companies known to be attending.



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