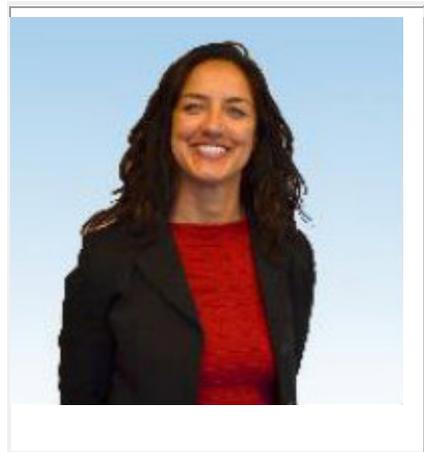


CEO Update



Dear Colleagues

Another big week for aviation, with Air NZ restructuring its regional services and Helipro and Vincent Aviation both in liquidation. Is this all bad news? Well no, actually – demand and growth for NZ aviation services remains very strong, with growth forecast of at least 5% a year for the next decade [our Press Release](#)

We are actively working with companies who are interested in picking up any new operations and we're working with Local Government NZ to see how we can get local government to support regional air services. We've got quite a bit of experience already in regional route development, so if you are interested in being involved – contact John Nicholson in our office.

Don't forget to register for our Women Leaders in Aviation series [here](#) and to join us for our end of year Stakeholder Function [here](#). Our unique Christmas gifts are available [here](#).

If we can land a spaceship on a comet, then truly, everything is possible in aviation.

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Internal News



Aviation NZ in the media **Updated**

Aviation NZ confirms positive outlook for NZ aviation industry [press release](#)

Pacific Aerospace has delivered the first two of 53 aircraft sold to China - which amount to \$120 million of sales. [Read more](#)

Helipro [read more](#)

NZQA Consistency Review on Aviation Training

Two weeks ago we brought initial advice that the planned review meeting for late November would not proceed. We have now heard further from NZQA:

“NZQA is considering this review under the "alternative mechanisms" clause in the consistency guidelines. Alternative mechanisms - For some qualifications an existing panel or other body such as a registration body, has been established for the purposes of moderation or other quality assurance. In these instances, NZQA may, in discussion with the qualification developer, determine the relationship between assuring consistency and existing arrangements. The mechanism will be agreed on a case-by-case basis.

We will be working with Service IQ, Aviation NZ and ASL to determine the relationship between assuring consistency of graduate outcomes and what evidence will need to be supplied to the Reviewer and/or NZQA to for consistency of this qualification. “

Unique Christmas Gifts – Limited Edition Metal Art

We are very excited to offer 5 of these limited edition DC-3 Art Deco Key Tag holders for auction. These are ideal and unique Christmas gifts! Please email your bid to [Andrew](#). Reserve price is \$50 per item (plus freight).

Our thanks to Flight GSE for providing these. Flight GSE Ltd have recently invested in a state of the art Plasma Cutting system which can effortlessly cut metals from 1mm to 22mm thick, including steel, aluminium, brass and copper.

Unique metal art, branding items, lettering, logos and large-scale hangar signage can all be produced. For queries, please contact Alan Peacock at alan@flightgse.co.nz or + 64 3 3478 690.

Christmas orders must be received by end of November please.

[More photos here](#) and [here](#)



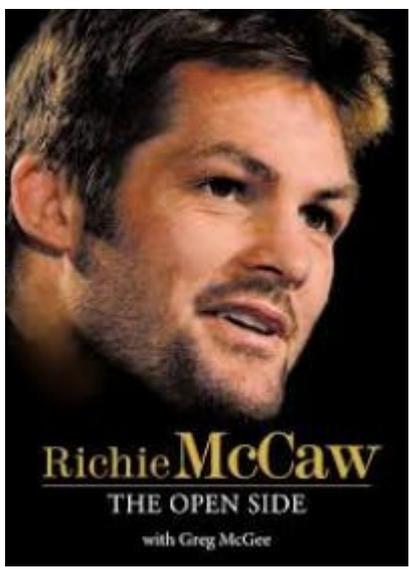
NEW ZEALAND QUALIFICATIONS AUTHORITY
MANA TOHU MĀTAURANGA O AOTEAROA



[Click to enlarge](#)

Christmas Presents

Several have been snapped up but we still have a few autographed copies of 'Richie McCaw, the Open Side', written with Greg McGee, in the office for sale. Great for Christmas. They are available at \$20 each plus postage (\$5.50 for one book, \$6.50 for two). Let us know if you'd like some! admin1@aia.org.nz



Aviation NZ Council and Divisional Meetings

We look forward to seeing you at our November meetings, as scheduled below.

26 November AAA Divisional meeting all day

27 November NZHA all day

27 November T&D Exec Committee afternoon

Fri 28 Nov Council meeting morning

Aviation NZ Annual Stakeholder Function

We look forward to seeing you at our annual stakeholder function. It's been a big year for all of us! Catch up on industry developments and take the opportunity to mix and mingle with your industry colleagues.

27 November 4.30 – 6.30pm Kindly hosted by CAA, Level 15 Asteron Centre.

Register [here](#)



Women Leaders in Aviation

Aviation NZ is delighted to launch our Women Leaders in Aviation Seminars. These quarterly seminars will allow current, future, and emerging women leaders in aviation to come together to: hear from successful senior women (and men) in aviation, to network, to promote diversity, and to encourage women to pursue a career in aviation. All are welcome to attend.

Our first guest speaker is Jan Dawson, Deputy Chair of Air New Zealand.

Jan Dawson is an independent director and is currently Deputy Chair of Air New Zealand, Deputy Chair of Counties Manukau DHB, and also on the Board of Westpac New Zealand. She is a Chartered Accountant and recently retired as Chairman and Chief Executive of KPMG New Zealand, the first woman to hold the top job at one of Australasia's big four accounting firms.

During her career, Jan has specialised in statutory audit opinions, accounting and risk advisory and governance with a particular emphasis on the financial institution and registered bank sector. After graduating from Auckland University she worked in London and Vancouver for 8 years. She joined KPMG in Vancouver and was made partner in 1987, shortly after her return to New Zealand.

4 December 4-6pm

Service IQ, L14, Plimmer Towers, 2-6 Gilmer Terrace, Wellington 6011

\$35 +GST for Aviation NZ Members. \$45 + GST for non-members.

[Click here to Register](#)



Aviation NZ Office – Available for Sublease

We are moving and are looking for a tenant to sublease our central CBD Office space. Interested? [link](#)

Domestic News

Business opportunity – aerial bait dropping New

The Government Electronics Service (GETS) contains a tender RFX ID: 6099466 Awaroa – Hauturu Aerial Possum Control in the Waikato issued by DoC. Bids for the 'Management, consultation and delivery of an Aerial 1080 Possum Control Operation in the Waikato in 2015' close on 12 December. For more info, and any questions, go through the GETS website. DoC contact is: procurement@doc.govt.nz

Anticipating and leading market disruption New

Current trends suggest that 75% of the 2010 Fortune 500 companies won't be around in 2020. Given ever accelerating, dramatic technological change; firms that do not actively track and capitalise on these (often rapid) changes are likely to suffer a similar fate. Tony Seba, an international business disruption thought-leader and lecturer in entrepreneurship, disruption, and clean energy at Stanford University, with over 20 years of operational and strategic experience in fast-growth high tech and clean technology companies, supported by Callaghan Innovation and Innovation Skills will deliver a two day seminar in Auckland on 25 and 26 November. [More info](#)

N3 and Plumbers World New

From time to time, N3 arranges special promotions with its suppliers. It is currently running a promotion with Plumbers World which gives all card holders access to some special prices for some items up to 31 December 2014. The flyer is [here](#).

Aviation Safety - Switlik TSO ten year service lifejackets New

We now have Switlik TSO ten year service [lifejackets](#) ex stock.
Limited Time Offer: Integra 406 AF-H ELTs

New Drink/Drive limits

Lower drink/drive limits will come into force on 1 December 2014 [more](#)

Advance Diagnostics has affordable tools to help with testing, compliance and education. Estimating your blood alcohol count is often very inaccurate. Take advantage of certified disposable breathalysers to create workplace wellness and education [more](#).

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Conservation
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Internship Requested

Joshi Dipakkumar Rajendra Prasad has a B. Tech (Aerospace Engineering) from the University of Petroleum & Energy Studies, Dehradun in India and a Diploma in Electronics & Communication Engineering) from The Oxford Polytechnic, Bangalore. He is now studying for a Graduate Diploma in Business and is required to complete an industrial design project as part of his studies. He does not expect payment for this internship. A CV is [here](#) For more info, contact: Dipakkumar_Joshi@Yahoo.com or 0273264874 – he is based in Auckland.



Wings over Wairarapa

Experience 100 years of Aviation at Wings Over Wairarapa in 2015.

Wings 2015 will be a 4 day aviation event combining 3 flying display days, an adventure aviation rides day, a tradeshow featuring a national RPAS symposium and two-day RPAS trade exhibition by the New Zealand RPAS industry. For more and to register: <http://www.wings.org.nz/>

2015 Royal Aeronautical Society (RAeS) Symposium

Aviation NZ will be supporting the RAeS RPAS seminar on Friday 16 January 2015 in Masterton. The seminar is Shared Skies and the intention is for manned operators to have an open dialogue with the growing RPAS community about how we want to share the skies together going forward. In partnership with Callaghan Innovation, UAVNZ, and Aviation NZ the 2015 symposium will be a forum for the RPAS industry, RAeS members and associates to:

- learn about RPAS regulations and policy
- engage with the wider aviation community
- share knowledge about industry best practice network with technology and business partners

The symposium will be held at the Copthorne Hotel and Resort (Solway Park) Wairarapa on Friday 16th January in conjunction with the Wings Over Wairarapa air show. An industry tradeshow and demonstrations will be held at the air show (Hood Aerodrome) on the 17th and 18th January. Wings Over Wairarapa are offering a 15% discount to symposium attendees who purchase tickets as a package deal.

Details of the seminar speakers are below and the registration form is [attached](#).

- Minister of Transport (invited)
- CAA and RPAS Policy Development – Graeme Harris CAA Director
- Manned aviation perspectives – John Sinclair - (NZAAA and NZHA Executive Officer)
- RPAS integration and the NAP - Mike Haines (Airways)
- Project ResQU (sense and avoid technology development) - Duncan Campbell (ARCAA)
- UAV Insurance and liability – Arden Jennings Boston Marks
- Panel session – Industry perspectives
- The future of RPAS in NZ – Samantha Sharif CEO Aviation NZ



Cricket World Cup

In recent newsletters, we've brought you info on the ICC Cricket World Cup which opens in Christchurch on 14 February 2015. We are starting to explore the possibility of a workshop in Auckland, probably coinciding with one of the India games (therefore the week starting 9 March) provided we can attract an appropriate Indian company to New Zealand for the game. Ministerial meetings are occurring next week in India and we've put the aviation case to officials participating in that visit. We hope to get feedback in the next couple of weeks.

If any of you are targeting potential overseas customers and encouraging them to visit New Zealand during Cricket World Cup, and would like to expose them to more of New Zealand aviation, let us know. Are you thinking about what kind of charter packages you could offer to these high net worth and other visitors? There's a great business opportunity here. Over 1 million expected attendees and 1 billion TV viewers. This is the biggest event in NZ since the Rugby World Cup in 2011 – let's make the most of it. <http://www.icc-cricket.com/cricket-world-cup> To see where people will be and when <http://www.icc-cricket.com/cricket-world-cup/fixtures>.

The FIFA Under 20 World Cup will be held in New Zealand from 30 May to 20 June next year. This is not expected to attract the same number of international visitors as the Cricket World Cup, but it is a MAJOR World event, there will still be good numbers of well heeled visitors. More info: <http://www.fifa.com/u20worldcup/index.html>

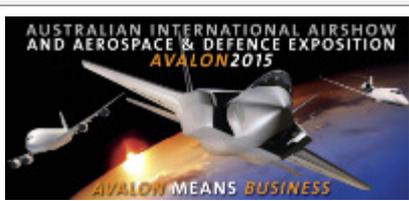
International News

New Zealand design and innovation

Under the heading '[Alive and well and kicking \(goals\)](#)', the latest article on the New Zealand aviation industry appears in this month's Airwaves in Australia. It includes comment about AIRCARE™, CAA NZ, Northland Emergency Services Trust and two companies, Merlot.aero and Serko which are achieving considerable success in Asia with their New Zealand developed aviation business systems. A more comprehensive article on New Zealand innovation in aviation appears in the next issue of Kiwiflyer.

Australian International Airshow and Aerospace and Defence Exposition 2015

Generally known as 'Avalon', and scheduled for 24 February to 1 March next year, this is the largest aviation event in Australia. We've already been talking to the organisers about an 'ANZAC' theme for 2015, especially given the centenary since the Gallipoli landings. We're also talking to the Defence Industry Association about sharing a stand. The latest development is that the Australian Helicopter Industry Association is looking to arrange a "Helicopter Showcase" and would welcome New Zealand participation. Let us know if you are interested in being at Avalon.



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