

**Call for
EXPRESSION OF INTEREST
Related to the formation of a
Network of Aviation Lawyers**

Prepared by

**Aviation Industry Association of New Zealand (Inc) ('the
Association')**

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1. Aim

Our aim is to create a network of lawyers throughout New Zealand who are experienced or may be prepared to become experts in the field of Aviation Law in order to assist our members in dealing with a range of aviation regulatory and legal matters.

2. Background

Aviation is one of the most heavily regulated industries in the world with exposure to a multitude of national and international tertiary and secondary legislation, codes of practice, standards, guidelines etc. Our industry also works with a vast array of central and local government agencies. We are also actively involved in the import and export of aviation goods and services, plus the international financing of substantial amounts of capital. While all of the larger businesses in our industry have established, and long term relationships with the legal profession, many of our emerging medium sized businesses do not and the majority of smaller businesses only seek legal advice on an as and when required basis.

Increasingly, the Association is being requested by both members and non-members to recommend law practitioners who are very conversant with aviation issues. The Council of the Association has approved the development of a network of advisors.

3. Expected Results

The expected results of forming this database are:-

- Aviation businesses members and non-members will have ready access to appropriately qualified lawyers within their region wherever possible for advice or representation
- International aviation businesses wishing to set up or do business in New Zealand who approach the AIA or access our web page will have access to appropriately qualified lawyers
- Investigations undertaken by regulatory or other agencies will be fair for all parties, with no individual or business unduly or inadvertently incriminating themselves due to inadequate legal advice
- The aviation industry in New Zealand would have access to aviation expertise of a legal nature
- The network so developed will be able to leverage expertise such as access to aviation consulting services who may be able to assist in acting as expert witnesses

4. Database management

The database will be held by the Aviation Industry Association of NZ Inc. and will not be used for purposes other than the aforementioned activities.

Individual names or groups or companies held on the database will be contacted by the Aviation Industry Association of NZ Inc. directly, or by members who have been directed to contact regarding legal matters. The data base will remain confidential unless the applicant indicates otherwise.

Inclusion on the database will be subject to approval by the Council of the Aviation Industry Association of NZ Inc. and said approval may be revoked at their discretion.

In turn the Association undertakes to recommend lawyers and use lawyers exclusively from the list of registered lawyers

5. Requirements as to membership of the Aviation Industry Association

The Association requires all individual named persons held on the abovementioned data based to be members of this organisation.

A one off joining fee is proposed of:-

- Sole practitioner \$500 plus GST

- Practitioner's group (up to 10 lawyers) \$750 plus GST
- Large Corporate (more than 10 lawyers) \$1000 plus GST

Annual and on-going fees will be contingent upon the amount of use this network is to lawyers who choose to positively respond to this expression.

The Council of the Association has determined that a contribution to the operation of the Association is an integral aspect of the EOI to gain access to our membership data base, members only issues discussed on the Association's website and to participate in other forums or activities the Association is promoting

6. Deadline for submission

Deadline for submission of an expression of interest is 15 February 2010

For more information contact Irene King, Chief Executive Aviation Industry Association, Irene.king@aia.org.nz or 04 4722707.