

18 September 2015

CEO Update



Dear #Customer.FirstName#,

What is consultation?

Government decision-making often seems to involve 80% consultation – and 20% everything else. So, if there is so much consultation – why does industry often feel that we are not being listened to? Here's a few reasons:

1 The sheer volume of reviews, policies, legislation, rules, district plans, by-laws, charging regimes etc that are being consulted on.

We are often dealing with over 100 different consultation processes a week.

2 Every consultation process is different – workshops, roadshows, emails, letters, hearings, posting on a website

So tracking them all is very difficult - and we are often involved with all of them simultaneously.

3 The amount of resource that national and local government invests in consultation versus the amount of resource that industry has to respond
CAA has 229 staff – we have 4. We would get better outcomes if agencies helped support the industry response part of the process more.

4 There is no commitment to act on industry input

So, we get consultation fatigue and frustrated. If we are going to invest time in something – we want to see a result.

5 The role of industry consultation bodies is often unclear and there is no agreed workplan and collective goals.

So, a potential extremely useful and effective resource is being wasted

Consultation is not a goal in itself – we need to agree what success looks like. And a big part of that must be properly listening to and acting on industry advice.

This is a key issue that we are working on here in Wellington on your behalf. More next week.

Index

Internal News

[Aviation NZ in the Media](#) **New**

[Women Leaders in Aviation](#) **Updated**

[Surveys](#) **New**

[Want to advertise](#)

[Non Destructive Testing Symposium](#)

Domestic News

[Aerial Possum Control](#) **New**

[Courier and Freight Services](#) **New**

[Hutt City Libraries, Tech Lecture Series October 2015, Drones](#)

[Air Ambulance Standard Review Rules Amendments](#)

International News

[Pacific Projects](#)

[Selling and Contracting to Overseas Governments](#)

Internal News

Aviation NZ in the Media **New**

[Air NZ has introduced Airpoints™ for Business to reward small to medium sized businesses with Airpoints Dollars™ every time an employee travels with them](#)

[Air NZ launches new initiatives for sustainability](#)

Tomorrow's Leaders in Aviation - Women Leaders in Aviation - **updated**

Early bird registration ends today

Do you want to help lead the debate on the future of aviation, transport and infrastructure in New Zealand and what we need to do to secure our next generation of aviation talent?

Attend our Women Leaders in Aviation Summit. This is the first of our Tomorrow's Leaders in Aviation series where we start to lead this important debate.

Our programme is full – and we have fantastic speakers [here](#). Early bird rates until 18 September. [Register](#)





Surveys **New**

Next week, companies in the UAV space will be surveyed to improve understanding of what UAVNZ should focus on and the services it should provide. This will update knowledge following a similar survey last year – more about this next week. We've just about finished our analysis of the survey returns from the flight trainers which will help in our interaction with TEC, NZQA and ServiceIQ. Substantive feedback will be provide to those that completed the survey.



Want to advertise?

Would you like to promote your products and services to over 1500 aviation industry contacts in the only NZ weekly aviation industry newsletter?

Advertising \$100 per month (+ GST) or \$25 a week (+GST). 10% discount for Aviation NZ members. this will also give you a similar listing on our website advertisements page. Interested? Contact admin1@aia.org

NB New members are entitled to two weeks advertising free of charge.

Domestic News

Aerial Possum Control **New**

The Department of Conservation is seeking EOIs for the maintenance of Possum Control in the Waikite Valley - Te Kopia PPCA, Mokauiti 1 and 2 PPCAs, Mokauiti 1 Aerial Sector and Mahoenui PPCA. GETS reference RFX ID: 16498091. Bids close Monday 26 October. More info: Chris Monk / Paul Quinn chris.monk@waikatoregion.govt.nz tel 07 859 0999

Courier and Freight Services **New**

The Department of Internal Affairs is to appoint a minimum number of providers of domestic courier services in New Zealand, domestic courier services in Australia, International courier services including domestic services in the United Kingdom, and domestic freight services in New Zealand. Internal Affairs will issue further details shortly and will hold a prospective supplier briefing on 28 September. GETS reference RFX ID 16595250. More info: Thijs Nicolas Procurement@dia.govt.nz

Hutt City Libraries, Tech Lecture Series October 2015, Drones

This free series will focus on UAVs – otherwise known as drones. Aviation NZ and UAVNZ will be represented and will be speaking at the 14 October event. For more details and to register [here](#)



Air Ambulance Standard Review

Submissions Sought by 30 September

As signalled to many of you recently, the Standards Administrators David Waters and David Wickham have indicated that in accordance with the Administrative section of the Standard (v 2.0 2013) and in order to ensure the Standard remains a dynamic document, reflecting the challenges and changes experienced by the aviation sector, the content of the Standard will be undergoing a review. It is planned to have a Draft version of the reviewed document completed by January 2016. Total Aviation Quality Ltd. will be assisting the Administrators with this review. [Read More](#)



Rules Amendments

The Minister has signed amendments to 18 Rules, which will all become effective from 24 September. They include Rules 91, 93, 101, 102, 115, 119, 125, 135 and 145. http://www.caa.govt.nz/rules/pending_rules.htm
We've asked CAA for an update on Rule Pt 147.

International News

Pacific Projects

Over the last 18 months, we've been carrying advice of PAIP, World Bank funded aviation projects in the South Pacific. Of the 27 projects awarded so far this year, 16 projects worth over NZ\$2.1m have been awarded to New Zealand companies, including several members of Aviation NZ. The good thing is that several projects have been awarded for one country only, but will be rolled out more widely, putting the NZ companies in a good position for further work. The other good thing is that several of these are consultancy projects which will lead to the development of further substantive projects.



Selling and Contracting to Overseas Governments

Government purchasing makes up approx 15% of the world-wide economy. A series of workshops to demystify the government procurement market will be run in Whangarei (19 October), New Plymouth (21 October), Palmerston North (21 October) and Invercargill (23 October). These complement the workshops run in main centres earlier this year. For more info: <https://www.nzte.govt.nz/en/news-and-media/features/roadshow-how-to-win-international-government-business/>



Get an edge over
your competitors



[Compare Us NOW](#)

NZFOREX
Foreign Exchange Services

Great exchange rates | Lower Fees | Open 24 hours